LOCAL EDGE Beyond the BOP

Custom solutions for your more complex accounts

Industry appetiter:

- Construction
- Professional services
- Wholesale distribution
- Manufacturing
- Healthcare
- · Real estate
- · Financial institutions
- Life sciences
- Technology
- Printers & publishers
- · and MORE.

Line of business:

- · Business auto
- Commercial property
- Excess liability
- General liability
- · Inland marine
- Professional liability
- Workers compensation

Submission requirements:

- ACORD applications
- Supplemental applications (as needed)
- Property schedule (as needed)
- Vehicle and driver schedules (as needed)
- Description of company operations
- Currently valued loss runs and descriptions of claims over \$25,000

60 days lead time required

What are we looking for?

• Premium size: more than \$50,000

Property schedule: over \$15 million

Revenue: over \$15 million

Why LocalEdge middle market?

- We work with many top markets to find the best fit for your client's business.
- Knowledgeable and experienced brokerage specialists to assist you in your complex commercial placements
- Diverse product offerings through regional, national and specialty carriers

Admitted and non-admitted markets available

Questions about Middle Market appetite?

Call us at 800.444.1744, option 1. Or email LocalEdgeNewBusiness@bridgespecialty.com <u>LocalEdgeBrokerage.com</u>